



**THE COMPLETE  
APPROACH TO  
BOOST STUDENT  
RETENTION,  
INCREASE SCHOOL  
REVENUE, AND  
REDUCE WRITE-OFFS.**

## RecoverySelect

Revolutionizing delinquent accounts receivable management through integrated technology, world-class customer service, and industry-leading results.

By integrating seamlessly with your student information system, ECSI's RecoverySelect Solution can resolve 40% or more of your past due account balances while increasing your student retention rate by more than 15%. Our student-friendly approach and combination of letters, live agent phone calls, and flexible payment plans increases student engagement and keeps more of your students in school - adding more retained revenue to your bottom line.

RecoverySelect was designed, in collaboration with colleges and universities, to help schools resolve more of their past due balances and send fewer students to collection agencies. By focusing on timing and consistency, ECSI has helped tens of thousands of students get back on track financially, re-enroll in school, and obtain their degrees, all while providing our clients with the highest levels of compliance, data security, and portfolio clarity.

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### Seamless Integration

The days of batch file processing, stale data, and misinformation are over. ECSI's RecoverySelect Solution seamlessly integrates with your student information system, which allows us to extract student-level, term-level, and transaction-level detail for each student as soon as an account is coded as delinquent. And, once an account is coded, ECSI will continuously retrieve updated information from your student information system to ensure our system is always accurate and in-sync.

In addition to retrieving student account information for coded accounts, we also return payment data and automatically post the payment directly to your student information system.

### Timely & Consistent Communication

Timing is everything. It's true in life and the recovery of delinquent receivables. ECSI's "9 Touchpoints in 90 Days" approach ensures our communications are not only timely and consistent; they are proven to provide the highest recovery percentages.

Using our third-party influence and the right mix of letters and live agent phone calls allows your students to focus on the virtues of repayment rather than the consequences of non-payment, which leads to increased student engagement, retention, and higher graduation rates.

ECSI's "white-gloved" approach ensures students are engaged early and treated with respect, which results in a much faster recovery of your funds and the highest level of return on your investment.

### Better Student Outcomes

RecoverySelect is designed to help your students get back on track financially. We treat your students with the utmost respect and give them the time and options they need to resolve their past due accounts.

ECSI provides students with multiple payment options including guest payments (also known as anonymous payments), one-time payments, and customizable, school-approved payment plans.

Using our interactive, mobile-friendly student website, students can manage their account online, make a payment, or set up a payment plan that works for their budget.



By giving students the time and flexibility they need to resolve their past due account, your school can keep fewer students from going to collections while increasing your re-enrollment and graduation rates. It's a win-win for you and your students.



### Proven Results

ECSI's RecoverySelect Solution is a time-tested approach to managing your delinquent accounts receivable balances.



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